

# Charles Lawson MRICS FAAV

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## Profile Statement

I began my professional career in 1995, qualifying as a Chartered Surveyor in 1997 and as a Fellow of the Association of Agricultural Valuers in 2000. I have been a RICS Registered Valuer since 2014. Forge Property Consultants was formed in 2010 after I had worked for two national firms, with responsibility for managing some of the most high profile and diverse rurally based businesses in the country. My aim is to offer a cost effective, high quality, professional service; develop best practice systems and help young professionals to qualify as members of the Royal Institution of Chartered Surveyors. The business currently employs three professional staff plus an office administrator.

## Employment History

### 2009-Date Forge Property Consultants (Director)

- Strategic management of land and property for private clients from Northumberland to Devon.
- Water and sewerage capital programme delivery including pipeline compensation and acquisition.
- Promotion of land for development including renewables.
- Landlord and tenant work including rent reviews.
- Rental and market valuations for residential, commercial and agricultural property
- Rural, residential and commercial lettings and sales
- Compulsory purchase compensation

### 2005- 2009 Carter Jonas LLP, Shrewsbury (Associate)

- Management of approximately 6,000 acres of private client owned rural assets
- Administration of contract to provide Land Agency support to the Countryside Council For Wales (North Wales region)
- Western region representative for telecoms
- Valuation work, including a rural estate valuation of £20m and an egg production unit of £15m and escheat property on behalf of the Crown Estate
- Success in securing grants for redundant buildings and other capital projects
- Strategic advice and diversification
- Agricultural rent reviews

## **2001–2005 Fisher German, Market Harborough (Associate)**

- Rural estate management with responsibility for 13,000 acres of land, over 100 cottages and two country houses open to the public on four privately owned Northamptonshire estates
- Extensive experience of Landlord and Tenant matters and commercial tenancies
- Telecoms work including management of the Greene King portfolio (approximately 600 sites)
- Co-ordinating CLA East Midlands help line
- Major restructuring of one Estate with public opening, development of corporate business and significant improvement to income.
- Securing planning consent to develop three barns for offices, project management and letting.

## **1995-2001 Land Agent, Owen & Owen, Pembroke (Associate from 1999)**

- All aspects of rural estate management (approximately 20,000 acres)
- Consultancy work for the Countryside Council for Wales
- Farm and country house agency
- Valuation work for the National Trust

## **Key Skills**

- Excellent communication, negotiation and people skills
- Effective organisation, prioritisation and time management
- Reliable, adaptable and calm in a crisis
- Confident working alone but also a very good team player
- Proven success with APC training

## **Professional Membership**

- Member of the Royal Institution of Chartered Surveyors since 1997
- Fellow of the Association of Agricultural Valuers since 2000

## **Higher Education**

### **1992-1995 University of Reading BSc Hons (rural practice option)**

Subjects: Economics, Taxation, Law (English Legal System, planning, compulsory purchase, tort, contract, landlord and tenant), Valuation, Building construction, Information technology, Agriculture and forestry.

## **Leisure Interests**

I have a love of anything outdoors including walking and gardening and spend as much time as I can with my three young children. House and garden renovation projects keep me fairly busy.

